IAO Matters

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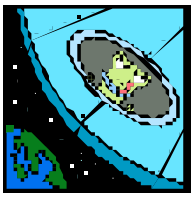
April, 2009

Message from Marrs



Dear IAO Members;

The Regional Conference in Minneapolis was FANTASTIC! Brenda McDermott from Missouri was elected our new Regional Vice President for 2009-2010. Arlene Schwartz from Missouri won Professional of the Year. I reworked my speech and delivered it without notes! The Speak Off was a blast. After the Regional Meeting, Brenda McDermott let me know the Name Change topic may be on the National Agenda for discussion someday. Maureen Georgou of Minneapolis won the Speak Off and Robyn Railsback of Iowa was the runner up. Maureen Georgou will be unable to attend National's so Robyn Railsback will represent Region V at the National Speak Off. Best Wishes go out for Robyn at National's. Erin Heitman was recognized for receiving scholarships from Insurance Scholarship Foundation of America. Also, Missouri will host the Regional Conference in 2012 in Kansas City. Way to Go Region V!

I encourage every member to go to a NAIW Regional Conference! Maggie O'Toole, a long time member of NAIW, said If you get members to Regional's you will have them hooked for life. I think I can agree. The Networking with people from North Dakota, South Dakota, Iowa, Minnesota, Wisconsin, Missouri and Illinois was phenomenal. I met people I hope to talk to for a long time to come. IAO has recently learned of the Maggie O'Toole Award. This award is to help with Regional registration fees for first timer's going to a Region V Regional Conference. There is an application process to receive the Award and all applications are due in by December 15, 2009. If you would be interested in applying for this Award let Michael Rice know after June.

Our next meeting is April 13th at RIAD **Downtown**. Rusty Worely, Executive Director of Springfield Urban Districts Alliance will be speaking about **our** Downtown, **It's All About Downtown**. I know this is going to be a great program. With the changes in our economy it will be interesting to see what's up with Downtown.

Calendar of Events

April 13 — **Rusty Worley,** *Executive Director, Springfield Urban District Alliance* ***'It's All Downtown'***

Location : Riad's, Downtown on the Square

Sunshine Raffle Sponsors : ANPAC Actuarial & PMO

April 18 — **10:00am**
Adopt-A-Stream Clean-Up

Location — Fuddruckers, Lone Pine & Battlefield

See pg 3 for details

May 19th — ***May Employers Appreciation and Awards Banquet***

Location : *Touch*, Republic Road

See pg 4 for details

IAO Matters Deadline

If you would like to add information or an article to the Newsletter, information for the Newsletter is due by the last week of the month to Carla Brixey via fax at (417) 877-5014, email @ cbrixey@anpac.com or mailed to ANPAC, Attn: Carla Brixey, 1949 E Sunshine, Springfield, MO 65899-0001

Message from Marrs, continued

I hope to see as many of you as we can. We need a quorum so we can vote for our new officers! It is that time of the year to vote.

2009 – 2010 IAO Nominating Committee Recommendations for Officers and Board of Directors for your consideration.

The IAO Nominating Committee was composed of the following members: Donna Allen, Melissa Marrs, Janet Nothnagel, Michael Rice and Linda Shank

Current Officer and Board Positions that continue to next year: Michael Rice will become President for 2009–2010. Erin Heitman, Melissa Shelton and Melissa Marrs will be on the Board.

In our April Meeting, from the floor, if a member would like to nominate a member not listed below you may do so at that time.

IAO Board of Directors (Two Positions Open)
Edna White – PJC
Emily Conover – Gresham

President-Elect Position
Terilyn Sachs – Gresham

Secretary Position
Jocelyn Martina-Hood – ANPAC

Treasurer Position
Rhonda Colton - ANPAC

Thank you all for stepping up to serve!

Don't forget the day at the Capitol is April 15, 2009 - Jefferson City. Meet and Greet your State Legislators with fellow NAIW Members from around the State! This is another great Networking opportunity. Do take advantage of these when you can.

The May Employer Appreciation Banquet will be May 19, 2009 at Touch on Republic Road, 5:30 pm to 7ish. More details on the Banquet are contained in the Newsletter. Please contact Josette Tilley at jgtilley@anpac.com by April 20, 2009 if your immediate Manager will be able attend the Banquet and we will send out a formal invitation for the event. We would like to share what we have done this year with as many Companies and Managers as we can.

Thank you all for the opportunity to serve.

Melissa Marrs,
President

IAO Officers, 2008-2009

President	**Melissa Marrs**
President-elect	**Michael Rice**
Secretary	**Terilyn Sachs**
Treasurer	**Rhonda Colton**

Board Members
Josette Tilley **Linda Shank**
Melissa Shelton **Erin Heitman**
Donna Allen

IAO Committees 2008-2009

Membership Committee
Chair: Michael Rice
Team Members: Sherri Hutson

Program Committee
Chair: Rebecca Rast
Team Members: Andy Esselman, Josette Tilley

Special Events Committee
Chair: Josette Tilley
Member: Danny Douglas

2008 State Council
Chair: Linda Shank
Members: Terilyn Sachs, Sandra Hart, Rhonda Colton, Vonnie Caswell, Sherrie Hutson

Education:
Chair: Linda Shank
Members: Emily Conover, Erin Heitman

Sunshine Raffle
Chair: Gail McDaniel

Newsletter/Website
Carla Brixey, Editor
Melissa Marrs

Public Relations
Chair: Claire Mead

By Laws
IAO Board

Legislative News
Chair: Lisa Crump
Members: Sandra Hart, Rhonda Colton, Vonnie Caswell

Community Focus/Literacy
Chair: Emily Conover
Members: Linda Shank, Danny Douglas

Fundraising
Chair: Danny Douglas

ATTENTION MISSOURI COUNCIL MEMBERS!!!

Please join us with the other Missouri Chapters in Jefferson City to visit our State's Capital on Wednesday, April 15th, 2009

Schedule for NAIW

10:00 Meet in the Rotunda

10:15 Meet with Representative Sara Lampe
Discuss how to effectively communicate with Legislators

10:45 Meet with Senator Norma Champion
Opportunity to network with *your* Senator

11:30 Picture with Representatives on the Grand Staircase.
Opportunity to network with *your* Representative

12:00 Lunch with Reps. Yates and Cologna
Discussion of HB777 and other insurance related legislation

1:00 Meet with Governor Jay Nixon (if available)

1:30 Tour of Supreme Court

2:15 Tour of Thomas Hart Benton House Lounge

2:45 Make contact with elected official's offices if you wish

3:00 Leave Capitol

Employers Appreciation and Awards Banquet

Touch Restaurant's Cabernet Room (second floor) on Republic Road
Tuesday, May 19, 2009

5:30 pm cash bar open
6:00 pm dinner will be served

$22 for members and guests (i.e. spouses, significant others, including members who are attending as a manager of another member)

No Charge for your employer as they are the guest of IAO

Menu

Small Touch Salad
Touch Chicken
Garlic Mashed Potatoes
Chef's Vegetables
Chocolate Torte for dessert

This culminates the year and provides a great opportunity to let our employers know of our appreciation for their support and to let them know what we have accomplished this past year.

Please RSVP to Josette Tilley at jgtilley@anpac.com. Please include your **employer's name** as special invitations will be sent to that individual. This information is needed by **April 20th** to allow time to mail the invitations. Please also include provide any **designations** you and your employer have for the name tags.

IAO & CPCU

ADOPT A STREAM

Weather caused us to reschedule our last clean-up.

Our next clean-up date is **Saturday, April 18th**. We will meet at 10:00 a.m. in the Fuddruckers parking lot at the intersection of Lone Pine and Battlefield.

Please consider volunteering, and if you have not already completed a waiver form, please email Claire Mead at cmead@anpac.com.
Fax back to her at (417) 520-0695, or bring it with you Saturday.

Wear gloves and old shoes or boots! Spouses are welcome to help.

IAO MEMBERSHIP MEETING
Monday, March 16, 2008

In attendance: Terilyn Sachs, Emily Conover, Linda Shank, Josette Tilley, Melissa Mars, Michael Rice, Janet Nothnagel, Edna White, Jocelyn Martinahood, Jennifer Speckman, Andrea Stockman, Gillian Martin
Guests- Sherry Hanson (ANPAC)

Call to order: 7:07 p.m.

February Minutes
We were unable to vote on accepting the minutes due to lack of quorum

Treasurer's Report
Melissa Marrs reported- Sherri Hutson resigned her position as Treasurer and that Rhonda Colton has taken on this position. Josette Tilley and Donna Allen performed an Ad Hoc Audit Report of the Bank Account and prepared January and February Treasurers Report.

We were unable to vote on accepting the Treasurers Report due to lack of quorum

Committee Reports

Membership—Michael Rice reported- 47 members.

Program—Melissa Marrs reported for Rebecca Rast that Programs are completed for the year.

Special Events—Josette Tilley reported- The May Banquet is May 19th at Touch in the Cabernet Room. There will be a set menu. WE are working with a $20 budget per person. It is an Employer appreation, if non member IAO pays for the dinner. Please email Josette about who needs to receive an invite.

Education—Linda Shank reported; Updating a spreadsheet needs to qualify for CPIW and CPIM. Going to check into a CWC class for spring and Advance Communication class. We do have 3 books left over Mentors and Protégé's. We will be contracting you about what designation you need to get.

Sunshine Raffle—Josette Tilley reported- we raised $13 dollars (March Meeting). April will be Underwriting Regulatory Compliance.

Newsletter/Website—Melissa Reported for Carla Brixey - No Report.
Public Relations- Melissa Marrs reported for Clarie Mead; Adopt-A-Stream will be on 3/28/09 at 10am, outside of Fuddruckers. If haven't done before you will need to sign a form. Get with Carla regarding the forms.

Legislative News—Melissa Marrs reported for Lisa Crump- No report

Community Focus—Emily Conover reported- We have enough money to purchase hungry Caterpillar books for one classroom.

By-Laws—Melissa Marrs reported- No Report.

Fundraising— No Report

New Business—Melissa Marrs reported-
Handed out the Nominating Committee Recommendations for officers and board members.
Nominating Committee for Rookie of the Year and Professional of the Year an email asking for nominations will be sent.

Old Business -- Melissa Marrs reported- We needed to correct our actions from the last meeting in February. We were not allowed to vote to give money from the IAO Treasury for one member to go to Regional's if it was not specified in our By-Laws or Standing Rules. The funds we voted for Lisa Crump to go to Regional's were not used. We all learned a valuable lesson. The reason we cannot give money to only one member unless specified in the By-Laws or Standing Rules is because of the concept of Inurement. ***Inure***- to make used to something undesirable; harden. In ure=customary-Inurement=noun. Is to benefit a member and not other members. By doing this we have jeopardize our non profit status.

Inurement (from NAIW) Under the IRS guidelines, if a benefit accrues to an individual member as opposed to the association, it is considering Inurement. The IRS states that private, "Inurement is likely to arise where the financial benefit represents a transfer of the organization's financial resources to an individual solely by virtue of the individual's relationship with the organization, and without regard to accomplishing exempt purposes for the organization.

Announcements: Melissa Marrs reported-
Legislation Day is April 15fh in Jefferson City.

Sunshine Raffle winners- Melissa Marrs, Linda Shank, Emily Conover, Jennifer Speckman, Terilyn Sachs, Jocelyn Martina-Hood, Edna White, Josette Tilley, Sherry Hanson, Gillian Martina

Janet Nothnagel made a motion for the meeting to be adjourned; Jocelyn Martinahood second the motion.

Meeting adjourned at 7:43pm.

Respected submitted by Terilyn Sachs, Secretary.

IAO 2008-2009 Schedule

August 11th	Who: Eric Vestal, Coast Guard Auxiliary What: Speaking on Water Safety Where: Red Lobster @ 6:30 pm for dinner/meeting Come to the bar area @ 5:30 for pre-drinks and social hour.
September 8th	Who: IAO Members What: IAO Speak Off Where: TBD
October 13th	Who: Bob Stephens, 3M What: Media's Role with Red and Blue States (Republican/Democrat) Where: Prima's Mexican Restaurant
November 7th & 8th	Who: State Convention sponsored by IAO What: Missouri Council Meeting Where: OASIS Convention Center
December 8th	Who: Special Event What: Holiday Gathering Where: Brew Co possibly-TBD
January 12th	Who: Springfield Police Officer- Officer Rust What: Presentation on Identity Theft on the Street Where: TBD
Febuary 9th	Who: Larry Woods What: Green County Emergency Management Where: Tuscan Grill
March 9th	Who: Janet Nothnagel, MO State Council Director What: Report of the MO Council Where: Cartoons
April 13th	Who: Rusty Worley What: Downtown developments and what's to come Where: Riad, downtown Springfield